



The Future of Energy[©]

Game Changer

Stirling Engines at Landfills



Landfill Methane Outreach Program
6th Annual Conference and Project Expo
Renaissance Mayflower Hotel
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Energy Problems at Landfills

Emissions

New NOx and PM regulations

Methane Content

Low grade 300 BTU methane

Maintenance

High maintenance costs \$0.02/kWh

Capacity

Unused and stranded capacity

Size

Exploitation of smaller landfills

Low Electric Rates

Uneconomic buyback rates

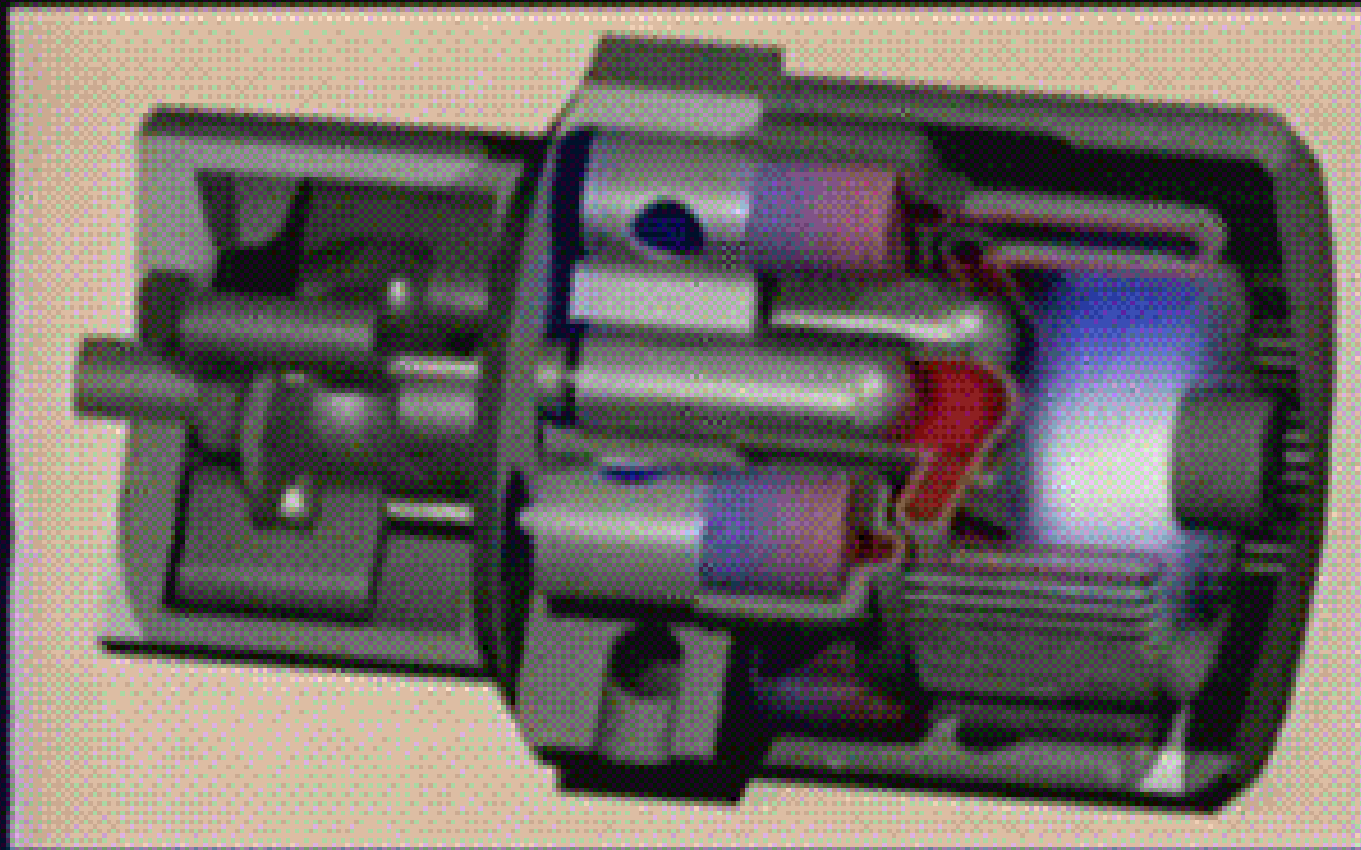
Solutions Offered by STM Stirling Engine

<u>Problem</u>	<u>STM Solution</u>
Emissions	CARB 2003 NOx compliant
Methane Content	Able to operate at 300 BTU
Maintenance	Estimated \$0.008 per kWh
Capacity	Scalable from 52 kW (22 cfm)
Size	Plug and play for smaller landfills
Low Electric Rates	Other solutions

STM - Who We Are

- **World leader in Stirling commercialization**
- **Prime mover engine assembly**
- **Renewable energy and distributed generation products**
- **34 U.S. patents, 57 worldwide patents**
- **Senior management experience from Caterpillar, Deere, Cummins, Capstone, McDonnell Douglas, PricewaterhouseCoopers, Citibank and Daimler-Chrysler**
- **Backed by large energy technology venture capital**
- **\$66 million invested to date**
- **Beta products shipped**

STM Stirling Technology



Simple Recip Engine Product

- 25 kW now
- 52 kW – July 2003 ⁽¹⁾
- 80 kW
- 160 kW
- 300 kW



4-120 engine is the prime mover for the 25 kW PowerUnit. 52 kW PowerUnit will use a 4-260 engine and larger PowerUnits will use a 4-530 and a 4-1000 cc engines

⁽¹⁾ Taking orders now for 52 kW delivery starting in July 2003

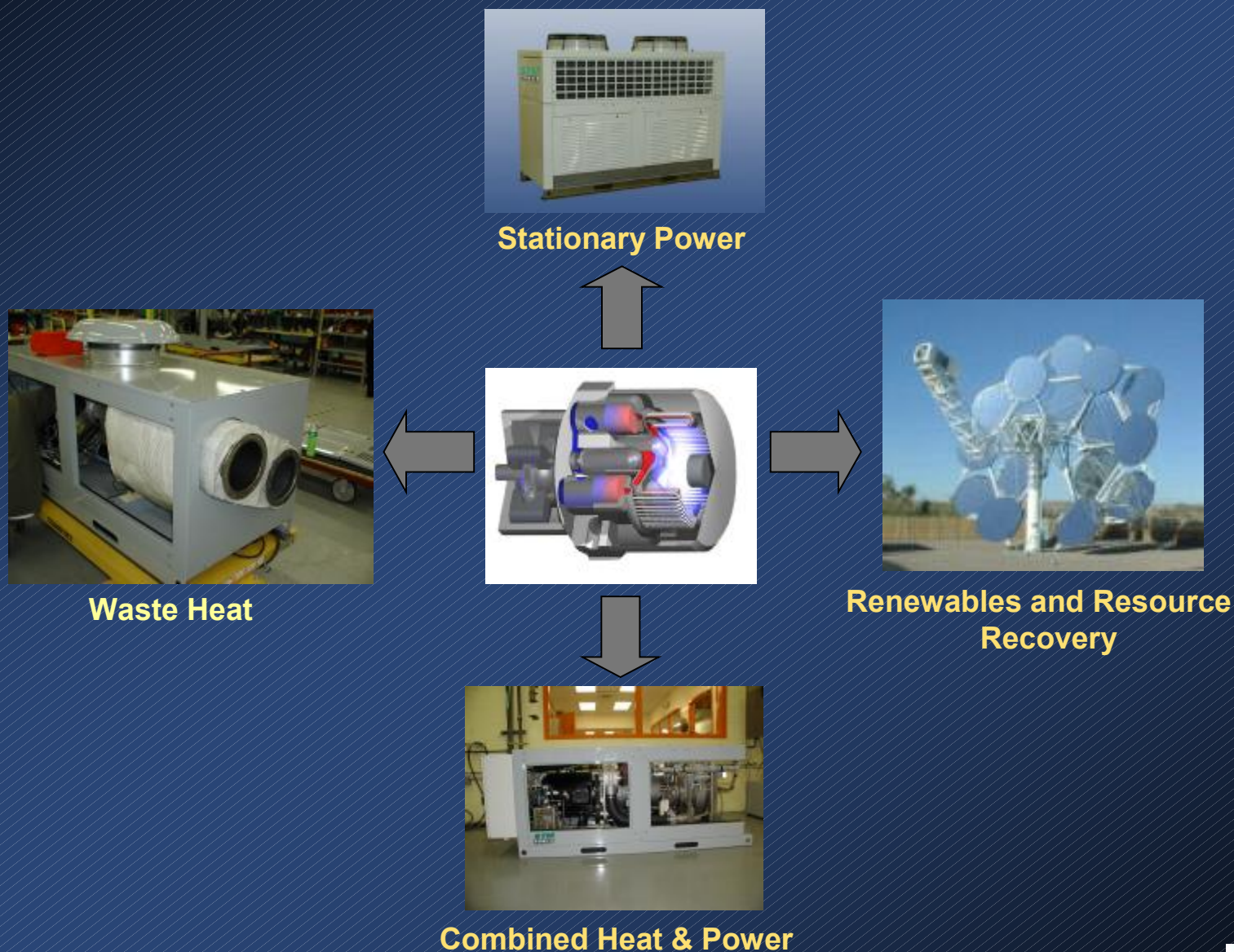
Automotive Type Manufacturing



- Same suppliers
- Same materials
- Same processes
- 50% of the moving parts of IC engines



Common Engine for All Markets



52 kW PowerUnit™

- **Electric output**
 - 480 VAC, 3-Phase, 60 Hz/50 Hz
- **Fuel requirements**
 - 2 psig inlet gas pressure (no compression)
 - 666 SCF/hr of natural gas per 52 kW output
 - 22.2 cfm of 50% methane per 52 kW output
- **Efficiency (cogen unit)**
 - 31.5% net electric, 80% CHP efficiency
 - Low maintenance (est. \$0.008/kWh)
- **Noise level**
 - 65 dBA at 3 feet (in CHP mode)
- **Heat output**
 - 91 kWth, 312,000 BTU/hr at 52 kW_e
 - 7 gal. per minute 125°F hot water at 52 kW_e
- **CARB 2003 NOx compliant**



Distributed Generation PowerUnit



Cogen PowerUnit

PowerUnits Being Assembled



Assembled PowerUnits



Waste Heat PowerUnit



Landfill Gas PowerUnit

PowerUnits Being Shipped



25 Beta Locations by Year End

- Landfills
- Waste water plants
- Ag digesters
- Furnaces, Incinerators
- Dorm, Hotel



225 kW shipment to Michigan landfill operator

Installation at Landfills



A 50 kW installation at a landfill in Michigan



A 200 kW installation at a landfill in Michigan

Why STM

Low Grade Methane

- **Current Products - 500 BTU**
- **2003 Products - 300 BTU**
- **Higher levels siloxane, sulfur**

This is where the combustion occurs



Heater tubes in external combustion heater head

No Compression

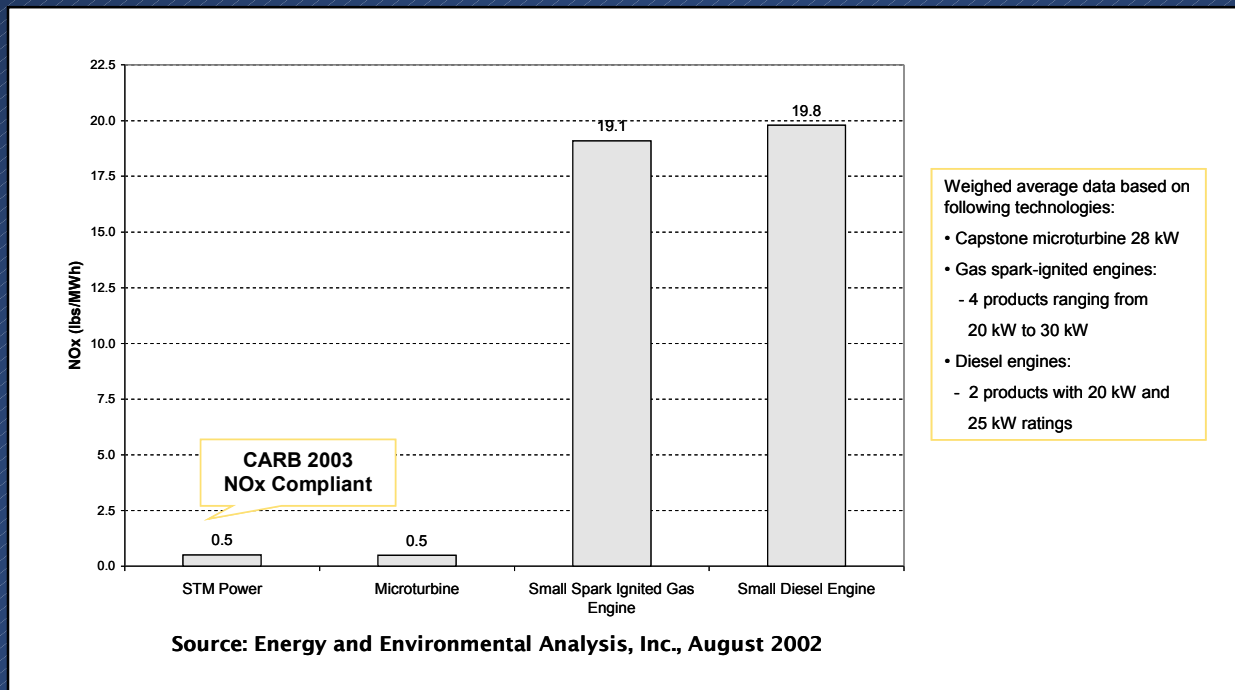
- 2 psig inlet pressure
- No need for compressor



200 kW installation at a Michigan landfill

Ultra-Low NOx

- Able to meet California and Texas NOx standards
- No muffler or catalytic converter
- Unburned hydrocarbons too low to measure



Low Cost Cogen

- 31.5% electric efficiency
- 80% total system efficiency
- Onboard w/w heat exchanger
- Simple, all-in-one packaging



STM Cogen CHP unit

Low Cost Installation

- Based on induction generator
- No inverters in grid parallel
- No expensive compressor
- No expensive heat exchanger



50 kW installation at a Michigan landfill

STM versus IC Engines

IC Engine

- Cannot burn low BTU
- High maintenance cost (2.0 cents)
- Costly NOx compliance
- Capacity factor challenged
- Difficult cogen option

STM PowerUnit

- Estimated down to 300 BTU
- Low Maintenance cost (.8 cents)
- NOx at 0.5 lbs/MWh. No muffler
- Scalable from 52 kW
- On-board cogen capability

STM versus Microturbines

Microturbines

- 25% LHV efficiency
- 90,000 RPM
- 60 psig, expensive compressor
- High cost CHP (\$133 per kW)
- Siloxane intolerant
- Loud, high pitch noise
- Aerospace derived technology

STM PowerUnit

- 31.5% LHV efficiency (cogen)
- 1,800 RPM
- 2 psig, no compressor
- Low cost CHP (\$65 per kW)
- Siloxane tolerant
- Quiet
- Automotive derived technology

Game Changers

Vision – Easy Cogen

- 80% total system efficiency
- Cogen is all-in-one. No separate air-to-water heat exchanger
- 125°F water. One million tons in place supplies about 110 gallons per minute
- Perfect for space heating (garages, offices, greenhouses)
- Pre-heat for higher temperature processes
- Landfill revenues increased. At \$5.00 per MCF of natural gas, value of heat is about \$165,000 per year per 1 million tons in place at 50% methane



Greenhouse applications are one possible cogen application

Vision - Solar Hybrid on Landfill Gas

- Solar power during the day
- LFG power at night
- Higher solar electric rates
- Solar buy down
- Turn landfills into solar parks
- Landfill revenues increased.
Assuming 1 million tons in place,
premium of 4¢/kWh would generate
about \$150,000 additional annual
revenue
- Super green credits



Alpha Unit installed in 2000 at Salt River Project.
Joint venture with SAIC. STM engine inside.

Vision – Biogas for Transportation

- STM engine in series hybrid bus
- Compressed LFG for biogas fuel
- CARB 2003 NOx compliant
- Landfills as metro bus garages
- Sanitary vehicle refueling stations
- Landfill revenues increased.
Assuming 1 million tons in place,
50% methane would have a
comparable CNG price of about
\$3.00 per mcf based on today's
\$5.00 per mcf for natural gas.



STM alpha PowerUnit installed in Singapore Technologies bus at Solectria plant in Boston. STM engine inside.

Game Changer – STM Stirling Engine

- Lower life cycle cost for LFG operator
- Low estimated cogen cost – 80% efficient
- CARB 2003 NOx compliant
- 300 BTU landfill gas in 2003 models
- Scalable from 52 kW
- Plug and play installation
- Vision to increase landfill revenues
 - Low Cost Cogen
 - Solar Hybrid
 - Biogas Transportation
- Commercial units available July 2003



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